Cost Shifting Nicholas Weaver

# Bulk Data P2P: Cost Shifting, not Cost Savings

Nicholas Weaver

All opinions are my own Not of my employer or funding institutions

# Bulk Data P2P is Cost Shifting Not Cost Savings

- A P2P system which used only "unused" bandwidth would need to be *friendlier*-than-TCP
  - But such a P2P system would be considered slow by the users:
     the incentive in building P2P systems is the opposite
    - You want to view the movie now, not tomorrow
    - Thus protocols like Joost: 300k download, 100k upload UDP
- What bulk-data P2P does is shift the upload bandwidth costs from the content provider to the recipients
  - The content provider has a large incentive: he's dealing with a lot of data
    - \$.1/GB x 100k users at 10 GB/month is 100 k\$/month
  - The recipients have little incentive in the flat-rate pricing model
  - The ISPs bear the costs
    - And the ISP has a lot of incentives to prevent this cost-shifting

### **Bulk Data P2P is an**Inefficient Cost Shifter

- Bulk-Data P2P greatly increases aggregate costs
  - Content provider bandwidth is cheap: \$.17-\$.10/GB (Amazon S3)
  - ISP bandwidth is expensive: \$100/Mbps/month (lariat.net's wholesale price to buy bandwidth)
    - At 8 hours/day utilization -> \$1.00/GB
    - At 100% utilization -> \$.33/GB
    - And will always be more expensive: it will always be cheaper to connect 100 fibers to 1 location instead of 1 fiber to 100 locations
- Bulk-Data P2P is transport inefficient, even on highly popular files compared to HTTP
  - HTTP is transparently cached in many (?most?) ISPs:
    - 1 copy across the ISP's boundary, n-1 copies from the cache to clients
  - Bulk-Data P2P which is perfectly topologically aware:
    - 2 copies across the ISP's boundary, n-1 copies from client to client
    - Anything less than perfect increases the load
      - 50%-perfect means ~n copies must cross the ISP boundary, which is uncached http!
  - Lone files are always 2x the bits compared with HTTP

#### **Conclusions**

- Continued Conflict?
  - Bulk data P2P is bulk data and P2P under traffic analysis:
     Creates an advantage for the ISP
- Usage based pricing and/or bandwidth caps?
  - Kill bulk data P2P business model:
     Users hit their limits twice as quickly, and why would users spend
     \$1 to save the content provider \$.1?
- Caches? Probably not
  - Always less efficient than HTTP caches
  - For BitTorrent, asking for a lawsuit
    - Even if you win, the costs mean you lose
  - For legal commercial content: "I'm saving \$1 by costing you \$50, but this can reduce your costs to \$10..."

### Appendix: Is Conflict Inevitable? Plausible Outcomes

- Bulk-data P2P's cost shifting creates a conflict between content providers and ISPs
- Plausible outcome: the ISPs fight P2P
  - The ISPs have an inherent advantage, as bulk-data P2P may always be detectible, as it is bulk data and peer to peer
- Plausible outcome: usage-based pricing
  - Bulk-data P2P becomes a profit center for the ISPs
  - Bulk-data P2P ceases to be effective for content providers
- Plausible outcome: bandwidth caps
  - Bulk-data P2P (and all other heavy users) can only cost the ISP a bounded amount
    - If money can release the cap, it becomes usage-based pricing
- My hopeful outcome: User-fairness
  - Enforce fairness, only within the ISP's network to the ISP border, with shapers located only at the point of user attachment, without changes to the routers or end hosts, measured across ms to hours
    - Light users are happy, so the ISP is happy
    - If the heavy users are still happy, cool!
    - If the heavy users are unhappy, the ISP says "Go someplace else"
  - Open research/engineering problem to develop

## **Appendix: What about caches?**

- Can easily build BitTorrent caches today
  - Use (pick-your-IDS) to recognize tracker requests and send the messages to a local modified client
  - Local client/cache communicates with the tracker and all local peers
    - Use currently unused addressees to look like a large group
  - Probably a couple man-weeks for prototype, a man-year or two for production quality code
- Less effective than HTTP caches
  - Even with perfection, bulk-data P2P requires twice the transfers: one up and one down, unless the ISP creates a "leech-only" policy
- For pirated material: asking for a lawsuit
  - Even if the ISP wins, it is still costly to fight
  - So no generic BitTorrent cache
- For legitimate material: why would the ISP tolerate the content provider's cost-shifting?
  - "Here, I'm going to save myself \$1 in a way that costs you \$20 to \$50, but you deploy our cache that only works for our special proprietary variant of the protocol and it will only cost you \$10..."